Addressable TV Campaign Means Happy Traveling

GOAL

A casino/resort was looking to utilize TV to drive overall visits to their NY-based location.

TARGET

Four Segments based on:

- Net worth
- Gamers
- Looking for fun
- Seeking out entertainment

SOLUTION

Addressable TV:

Commercials were shown to households, according to target segments chosen by the client





Source: NY DMA. Conversion analysis based on set-top box ad exposure matched to visitation data from Ninth Decimal. Incremental Lift = (Exposed visit rate – Unexposed visit rate)/Unexposed visit rate).